



## Newsletter Winter / 2015

### MM SHIPPING – Reliable partners in INDIA & DUBAI.

MM Shipping are ship chandlers and ship repair workshop based in Central Mumbai with branches & network all over Indian & U.A.E. ports. They represent themselves as India's most reliable Ship Stores Suppliers. Additionally MM Shipping is well known for supply of Main Engine / Auxiliary Engine spare parts. In order to extend their reach & services to their esteemed clientele MM Shipping also has a branch office set up in Asia's central business hub Dubai - U.A.E., having a fully integrated warehouse with high stock levels makes their presence & confidence level of timely & reliable supply even stronger in DUBAI.



MM Shipping represents:

- 1) Workshops for any kind of fabrication & repairs.
- 2) Dealers & stockiest of RECONDITION SHIP SPARES.
- 3) Stockiest of complete range of general IMPA & ISSA stores, also provision stores suppliers.
- 4) Shipping agents & custom clearing agents for transit Cargo.
- 5) Offices & branches worldwide.

MM Shipping is ISSA / IMPA / Shipperserv Member with ISO 9008:2008 certification. Major German ship owners already put their trust in MM Shipping and together with CombiTrade MM Shipping will further develop their good cooperation in the German market.

### CombiTrade would like to say "THANK YOU"

The year 2015 was again a year of hard work and tough times for all people involved in this business. Looking at the figures of the market we have seen changes in numbers of vessels in the German market. Presently the number of ships managed is still on a level of about 3.000 but a down trend is reported. On the other hand it can be positively reported that the average age of the German fleet with 10 years is still below the world wide figure of 14 years. Presently the pressure which is put on the technical departments, in respect of prices, quality and time is also affecting the repair and conversion business of yards and workshops. So far we see that all service partners involved are trying their best to match owner's requirements in regards of quality, time and costs and giving their best service to the clients of the German market. Also the coming year will remain a challenging one but we and also our represented partners would like to take this challenge and serve our clients in the best manner.

We wish all clients Merry Christmas and a Happy New Year 2016 !!! Your CombiTrade Team

### Elgin Brown & Hamer - South Africa

EBH South Africa provides the international shipping industry as well as the oil & gas sector with a full in-house service. Strategically located in Durban, Cape Town and East London the yard has facilities along the most important shipping routes in the world. Looking at the clients an increasing number of large cargo vessels reaching from bulkers, tankers to container vessels have been docked at EBH South Africa. Also and especially the oil & gas segment is an important business field and needs close attention. As their vessels are having short tight schedules it is most important to keep agreed time frames. For a yard it is always a challenge to combine a high quality standard of work with short time requirements but EBH could manage this to customer's satisfaction in the past.

Looking at service EBH can provide the full package from piping-, steel-, and mechanical works up to special electrical jobs and underwater services. Also riding crews for maintenance works worldwide are available and can be activated on short notice.

Looking at dock sizes in Durban EBH can provide the big graving dock (Prince Edward Graving Dock) with a size of 352m x 33m and draft of 12m. Furthermore EBH is the only company in the country which has a privately-owned floating dock positioned in the port of Durban (the ELDOCK, 155m x 24m). Additional docks are available in East London with the Princess Elizabeth Graving Dock (200m x 27m and a draft of 10.2m) and Cape Town with the Sturrock Dock (360m x 45m, draft of 13.7m) and the Robinson Dock (161.2m x 20.7m, draft of 14m).

